

**REAL ESTATE COMMISSION**

**MEETING NOTICE AND AGENDA**

**There will be a meeting of the Real Estate Commission  
on:**

**Thursday, October 17, 2013 at 9:15 a.m.**

**Department of Business Regulation**

**John O. Pastore Ctr., Bldg. 69-1**

**1511 Pontiac Ave., Cranston, RI 02920**

- 1. Discussion and approval of Minutes for the September Commission meeting.**
  
- 2. Discussion and approval on all Continuing Education Courses submitted.**

**The following continuing education courses will be reviewed:**

**COLDWELL BANKER RESIDENTIAL BROKERAGE:**

**Renewals:**

- C01 Contract Law 3**

**CORE**

- R03 Landlord Tenant Issues 3**

## **CORE**

- R02 Short Sales and The Foreclosure Experience 3**

## **CORE**

## **D'ELLENA LAW CENTER FOR EDUCATION:**

- 101 It Cost's to Sell 3**

## **CEU**

## **EXCEL REALTY SCHOOL:**

- 502 Do's and Don'ts of Social Media 1**

## **CEU**

- 503 Modern Effective Communication 3**

## **CEU**

- 504 Real Estate as a Profession 3**

## **CEU**

- 401 Short Sales 3**

## **CEU**

- 500 Technology for Realtors 1**

## **CEU**

## **GREATER PROVIDENCE BOARD OF REALTORS:**

**Renewal:**

- **GPBR 202 Lead Hazard Awareness** **3**

**CORE**

**New Course:**

- **CRS: Working in the Cloud/Get to Work** **6**

**CEU**

**MCKISSOCK, LP:**

**Renewals:**

- **4221 Appraisal Process for Real Estate Professionals**

**6 CEU**

- **4222 Characteristics of Real Estate Title Insurance**

**3 CEU**

**THE CE SHOP, INC.:**

- **E039 Client Advocacy in Commercial Real Estate** **3**

**CEU**

- **E040 Investment Strategies in Commercial Real Estate** **3**

**CEU**

## **THE RHODE ISLAND ASSOCIATION OF REALTORS:**

### **Renewals:**

- |   |           |
|---|-----------|
| <b>· GRI 102 Graduate REALTOR Institute</b> | <b>15</b> |
| <b>CEU</b>                                  |           |
| <b>· GRI 202 Graduate REALTOR Institute</b> | <b>15</b> |
| <b>CORE</b>                                 |           |
| <b>· GRI 301 Graduate REALTOR Institute</b> | <b>15</b> |
| <b>CORE</b>                                 |           |

### **New Courses:**

- |  |          |
|--|----------|
| <b>· 426 How to Market and Sell Older and Historic Homes</b> | <b>3</b> |
| <b>CEU</b>   |          |
| <b>· 427 Military Relocation Professional Certification</b>  | <b>7</b> |
| <b>CEU</b>   |          |

### **New School:**

**D'Ellena Law Center for Education**

**700 Main Street**

**East Greenwich, RI 02818**

**(401) 885-3800**

**Melissa K. D'Ellena, Esq.**

**INSTRUCTORS:**

- Glenn J. Andreoni, Esq. ~ EXcel Realty School**
- Jason R. Marinelli, Esq. ~ Coldwell Banker Residential Brokerage**
- Melissa K. D'Ellena, Esq. ~ D'Ellena Law Center for Education**
- Sherri Mercurio: B16781 ~ Rhode Island Real Estate Academy**

**3. Old Business: None.**

**4. New Business: None.**

**5. Opportunity for Public Comment:**

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**William J. DeLuca**  
**Real Estate Administrator**

**All are welcome to any public meeting held at the Rhode Island Department of Business Regulation (“DBR”). If any reasonable accommodation is needed to ensure equal access, service or participation, please contact DBR at 401-462-9551, RI Relay at 7-1-1, or email [directorofficeinquiry@dbri.gov](mailto:directorofficeinquiry@dbri.gov) at least three (3) business days prior to the meeting.**

**Posted on October 3, 2013 at the Department of Business Regulation, State House Library, and electronically on the Secretary of State’s Office website pursuant to the Open Meetings Law, R.I. Gen. Laws Sec. 42-46-6 (b)(c). Business not included in this notice may be considered with the consent of the majority of the members, and/or may convene into Executive (closed) Session pursuant to R.I. Gen. Laws Sec. 42-46-5.**